

DIGITAL DRIVE

The telematics solution for intelligent fleet management

SUCCESSFULLY REDUCE OPERATING AND PROCESS COSTS AND INCREASE THE ADDED VALUE OF THE FLEET

Fleet operators and leasing companies are responsible for the safe and efficient use of a variety of vehicles. Lack of transparency and flexibility, increased operating costs and unused vehicle capacity are just some of the challenges they face on a daily basis. Users can now answer questions such as “Where are our vehicles?” and “How high is our capacity utilization?” at the touch of a button with T-Systems’ Digital Drive retrofit solution. The intelligent solution for capturing real-time data and digitizing processes helps fleet operators increase the cost-effectiveness, transparency and safety of their fleet, thereby gaining a competitive advantage.

DIRECT ACCESS TO VEHICLE DATA IN REAL TIME AS WELL AS DIVERSE DEPLOYMENT AND INTEGRATION OPTIONS

With Digital Drive, we offer fleet operators a complete manufacturer-independent telematics solution for digital fleet management. The offer consists of OBD2 hardware for data acquisition, including SIM card, secure data processing in the German Telekom Cloud, provision of vehicle data via an open interface and integration into existing fleet management systems. In addition, the complete package includes attractive additional functionalities by integrating partner solutions, such as digital claims management and a comprehensive fleet management system.

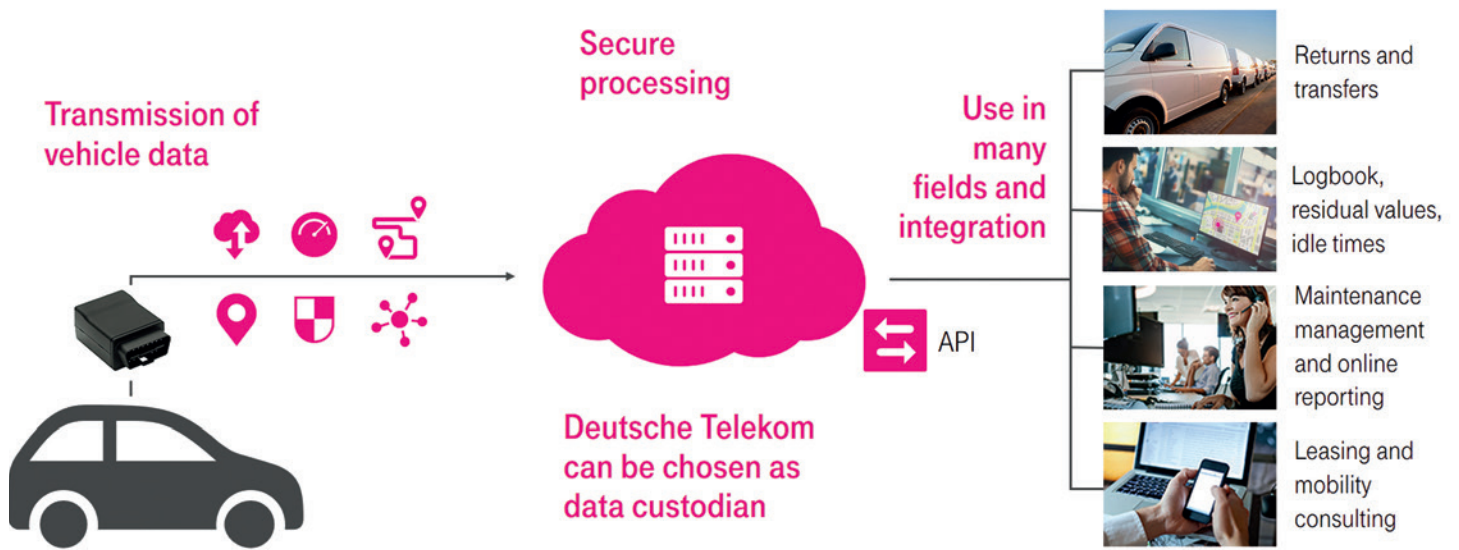
HOW FLEET OPERATORS BENEFIT FROM OUR END-TO-END TELEMATICS OFFER:

- Position and condition control at the touch of a button
- Higher vehicle utilization and route optimization based on real-time data
- Optimization of processes, such as vehicle returns and residual value analysis through automated data collection
- Optimized maintenance management through improved scheduling of service appointments
- Accident alerts and incident reports in real time
- On request, digital claims management for automated damage analysis and repair cost calculation



LIFE IS FOR SHARING.

MORE SAFETY, TRANSPARENCY AND EFFICIENCY THROUGH AUTOMATED PROCESSES



REDUCE COSTS

- Automated data collection (mileage, Vehicle Identification Number, position, routes, etc.)
- Processes for repair, maintenance, care and reconditioning processes

MINIMIZE RISKS

- Document returns and transfers
- Detect mileage deviation
- Retrieve location and condition by pressing a button

DEVELOP GROWTH

- More efficient vehicle use through downtime and position knowledge
- Determine the latest residual value of the vehicle
- Entry into intelligent telematics solution with data custodian model reserved by the social partners

FINANCING THROUGH SAVINGS FOR EXAMPLE, LEASING

With the mileage in real time, a comparison is made with the agreed lease mileage. Expensive more or fewer kilometers can be avoided!

Assumptions:

- Additional leasing cost for every kilometer that deviates: approx. €0.15
- In 50% of all leased cars, there is a deviation of +/- 5,000 km in the kilometers actually driven
- Duration: 3 years

$0.15 \text{ €} \times 5,000 \times 50 \% / 3 \text{ years} = 125.- \text{ €}$
Annual savings per vehicle through timely vehicle change!



CONTACT

Philipp Merlitz, Senior Sales Manager, Connected Mobility
E-mail: Philipp.Merlitz@t-systems.com
70771 Leinfelden, Germany

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T-Systems International GmbH
Digital Division – Connected Mobility
Internet: info.connected-mobility@telekom.de